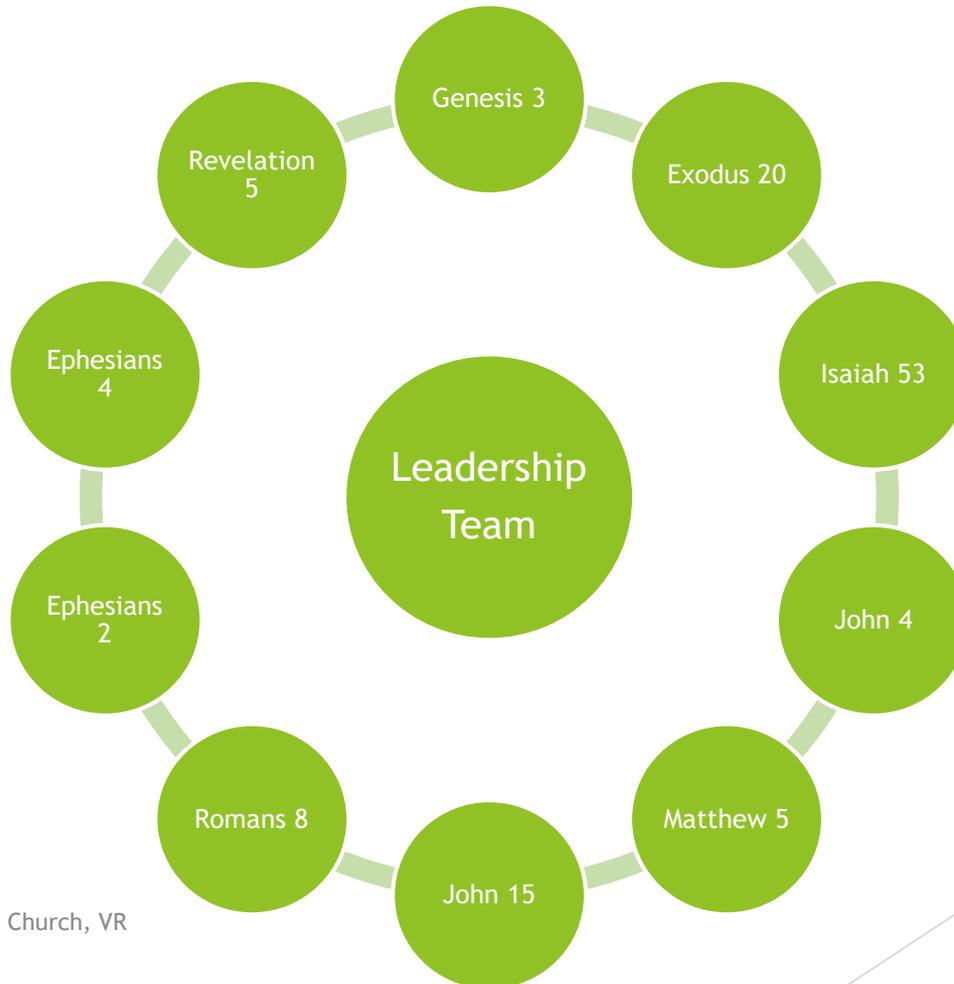


Tools to Reach Outsiders

from the **Ten Chapters**
of The Bible
Study

Ten Chapters of the Bible

THAT CHANGED THE WORLD



TOOLS TO REACH OUTSIDERS: Relational Evangelism

The Bridge to Life (BI)

- ▶ 9:30 am Welcome!
- ▶ Prayer
- ▶ Overview:
 - ▶ Duration: 10 Sessions
 - ▶ Today: Session 1, 9:45 am, 45 Minutes
 - ▶ Where this Disciple's Tool originated
 - ▶ How this Disciple's Tool fits into your life
- ▶ Today's Tool Discussed: The Bridge to Life
- ▶ End of Session 10:30 am
- ▶ Prayer

Tools to Reach Outsiders

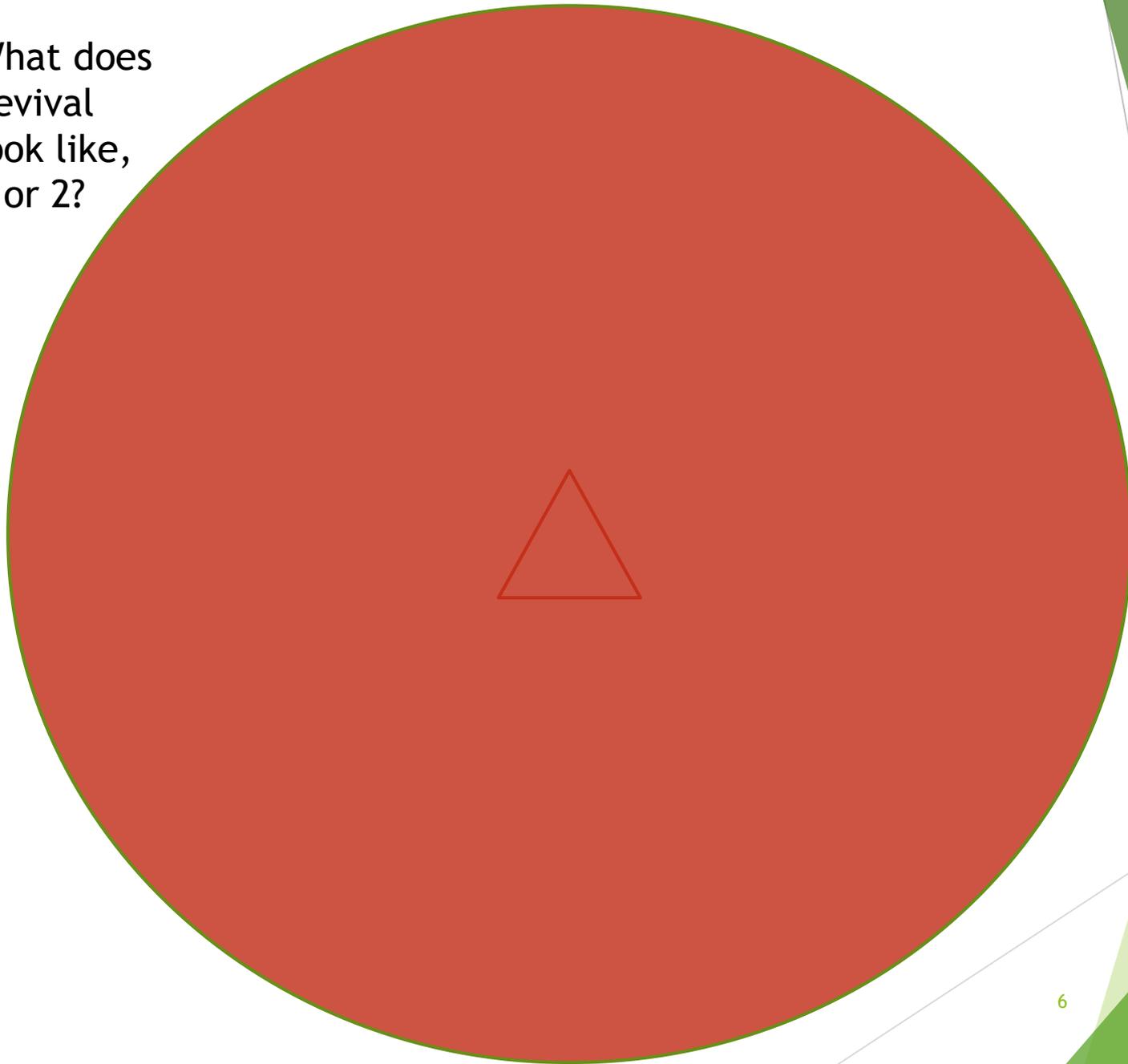
Romans 2:1-2 **Therefore you have no excuse, O man, every one of you who judges.** For in passing judgment on another you condemn yourself, because **you, the judge**, practice the very same things. ² We know that the judgment of God rightly falls on those who practice such things.

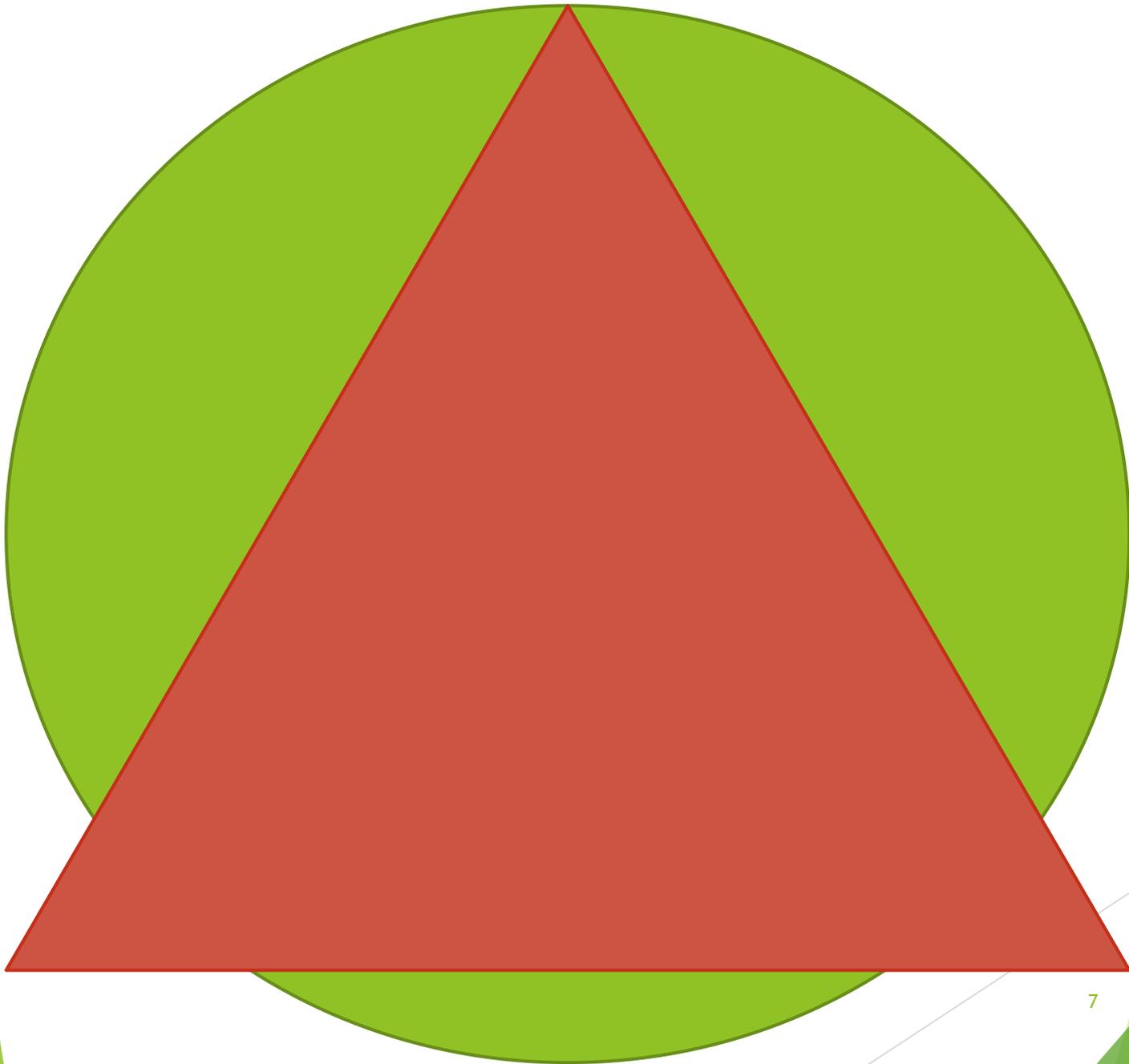
Romans 2:3-5 ³ Do you suppose, O man—you who judge those who practice such things and yet do them yourself—that you will escape the judgment of God? ⁴ **Or do you presume on the riches of his kindness and forbearance and patience, not knowing that God's kindness is meant to lead you to repentance?** ⁵ But because of your hard and impenitent heart you are storing up wrath for yourself on the day of wrath when God's righteous judgment will be revealed.

What is
Revival?



What does
Revival
look like,
1 or 2?





Ten Chapters of the Bible that Changed the World

Tool: The Bridge to Life,

A Tool for Sharing the Gospel

- ▶ Your Outsider friends may have many questions before they are ready to trust Christ. But one thing all of them need at some point is a clear explanation of the Gospel and how they must respond to receive God's gift. Are you ready to provide this crucial information clearly? Are you willing to get ready?
- ▶ Who are the Outsiders?
 - ▶ **Baby Boomers:** Born 1946 to 1964
 - ▶ Known for rejecting or redefining traditional values.

Who are the Outsiders?

- **Baby Boomers:** Born 1946 to 1964
Known for rejecting or redefining traditional values.
- **Busters (Gen x):** Born 1965 to 1983
Known for valuing relationships, friendships, favorite TV show: Friends. Gospel ignorant, resistant, avoid joining things-independent, admit that emotional and intellectual barriers go up when they are around Christians, and they reject Jesus because they feel rejected by Christians-judged, criticized, and misunderstood.
- **Mosaics (Gen Y, Z / Millennials):** Born 1984 to 2002
Known as the “Me” Generation, Values based on feelings, more similar to Millennials in other nations than to older generations within their own nation. Increasingly hostile and resistant to Christianity.



**STEEL-TOED
WAFFLESTOMPER
SESSION**

TOOLS TO REACH OUTSIDERS: Relational Evangelism

The Bridge to Life (BI)

- ▶ 9:30 am Welcome!
- ▶ 10:45 Prayer
- ▶ Overview:
 - ▶ Duration: 10 Sessions
 - ▶ Today: Session 2, 9:45 am, 45 Minutes
 - ▶ Review of Session 1
 - ▶ SIX BROAD THEMES
- ▶ End of Session 10:30 am
- ▶ Prayer

Barna Research...

- Only 7% of Boomers, Busters, and Mosaics who did not accept Christ before age 18, do so as an adult. Of those, only 1% say that they accepted Christ as a result of a book, track, talking to a stranger, or by attending church. The 99% say it was because of a relationship with a friend.
- Boomers, Busters, and Mosaics say that their defenses go up when they learn someone is a Christian. They do not want to be converted nor to join a club (church). They think of us like telemarketers or spam email.
- Like a corrupted computer file or a bad photocopy, Christianity, they say, is no longer in pure form, and so they reject it. One-quarter of outsiders say that their foremost perception of Christianity is that the faith has changed for the worse. It has gotten off track and is not what Christ intended. Modern-day Christianity no longer seems Christian.

Reality from Barna Research

Painful encounters with the faith also have a strong influence on what a person thinks of Christianity. In fact, we discovered that one-fifth of all outsiders, regardless of age, admitted they *“have had a bad experience in a church or with a Christian that gave them a negative image of Jesus Christ.”*

This represents nearly fifty million adult residents of this country—including about nine million young outsiders—who admit they have significant emotional or spiritual baggage from past experiences with so-called Christ followers.

Kinnaman, David. *unChristian* (pp. 31-32). Baker Publishing Group. Kindle Edition.

Romans 2:4 Or do you presume on the riches of his kindness and forbearance and patience, not knowing that **God's kindness is meant to lead you to repentance?**

Titus 3:1-3 ¹ Remind them to be submissive to rulers and authorities, to be obedient, to be ready for every good work, ² **to speak evil of no one, to avoid quarreling, to be gentle, and to show perfect courtesy toward all people.** ³ For we ourselves were once foolish, disobedient, led astray, slaves to various passions and pleasures, passing our days in malice and envy, hated by others and hating one another.

Colossians 1:21-23 ²¹ **And you, who once were alienated and hostile in mind, doing evil deeds,** ²² he has now reconciled in his body of flesh by his death, in order to present you holy and blameless and above reproach before him, ²³ if indeed you continue in the faith, stable and steadfast, **not shifting from the hope of the gospel that you heard,** which has been proclaimed in all creation under heaven, and of which I, Paul, became a minister.

1 John 3:16-18 ¹⁶ By this we know love, that he laid down his life for us, and we ought to lay down our lives for the brothers. ¹⁷ But if anyone has the world's goods and sees his brother in need, **yet closes his heart against him**, how does God's love abide in him? ¹⁸ Little children, let us not love in word or talk but in deed and in truth.

2 Timothy 4:1-6 I charge you in the presence of God and of Christ Jesus, who is to judge the living and the dead, and by his appearing and his kingdom: ² preach the word; **be ready in season and out of season; reprove, rebuke, and exhort, with complete patience and teaching**. ³ For the time is coming when people will not endure sound teaching, but having itching ears they will accumulate for themselves teachers to suit their own passions, ⁴ and will turn away from listening to the truth and wander off into myths. ⁵ As for you, always be sober-minded, endure suffering, do the work of an evangelist, fulfill your ministry. ⁶ For **I am already being poured out as a drink offering**, and the time of my departure has come.

Philippians 2:17 Even if I am to be **poured out as a drink offering** upon the sacrificial offering of your faith, I am glad and rejoice with you all.

1 Timothy 3:1-7 The saying is trustworthy: If anyone aspires to the office of overseer, he desires a noble task. ² Therefore an overseer must be above reproach, the husband of one wife, sober-minded, self-controlled, respectable, hospitable, able to teach, ³ not a drunkard, not violent but gentle, not quarrelsome, not a lover of money. ⁴ He must manage his own household well, with all dignity keeping his children submissive, ⁵ for if someone does not know how to manage his own household, how will he care for God's church? ⁶ He must not be a recent convert, or he may become puffed up with conceit and fall into the condemnation of the devil. ⁷ Moreover, **he must be well thought of by outsiders**, so that he may not fall into disgrace, into a snare of the devil.

Six Broad Negative Themes or Perceptions of Christians from Today's Outsiders

1. **Hypocritical:** conveying a polished image that is not accurate
2. **Too Focused on Getting Converts:** they feel like targets or objects, not people
3. **Anti-homosexual:** bigoted, prejudiced, fixed on leveraging political solutions against them
4. **Sheltered (or backward and ignorant):** boring, out of touch, simplistic views and solutions
5. **Too Political:** only motivated by political agendas, conservative 'right-wingers' who hate everyone else
6. **Judgmental:** quick to judge and criticize, so doubt that we really love others as we say we do.

This is what a new generation really thinks about Christianity.

The desired perception is not an effort to be popular or merely to accommodate outsiders, but to engage them with the life-changing Jesus rather than an unChristian version of him. Let me reiterate that you may not agree with the views of outsiders, but you should not ignore them. We have to deal with Mosaics and Busters as they are— candid, irreverent, and brazen. If we do not, it makes their criticism even more forceful because it goes unanswered.

Kinnaman, David. *unChristian* (p. 30). Baker Publishing Group. Kindle Edition.

CASE STUDY:

It's a busy Saturday morning at home. You have a task list written and you are ready to get started.

You get a call....

- Your friend across town says his neighbors have been fighting for a couple of weeks.
- The guy has come over this morning and told you that he thinks that the spiritual dimension of their life is missing, could be their root problem, and wants to know more about Jesus, because you had mentioned Jesus before.
- Your friend says that he knows the couple well and your families have shared several backyard cookouts, but he feels inadequate and does not know how to share the gospel and talk about Christ.
- Your friend says he has asked permission to invite you to come talk about the gospel of Christ and it is ok with the guy.
- **Will you come?**

You are on the way when your friend calls again...

You friend tells you he forgot to mention that the neighbor guy is out of work and they are about to lose their house, become homeless.

...that the couple is an illegal immigrant family from Mexico or Nicaragua (can't remember) and speaks broken English.

...that the couple is not married, but they have one child together

...that both have been in and out of rehab for drug addiction, and you suspect that they are drug dealers.

...that they are outspoken politically, and support abortion and gun control, worked for the last liberal gubernatorial candidate (which is why they are out of work)

...that they are gay, and it is the wife-type who knocked on your door.



**STEEL-TOED
WAFFLESTOMPER
SESSION 3**

TOOLS TO REACH OUTSIDERS: Relational Evangelism

The Bridge to Life (BI)

- ▶ 9:30 am Welcome!
- ▶ 10:45 Prayer
- ▶ Overview:
 - ▶ Duration: 10 Sessions
 - ▶ Today: Session 3, 9:45 am, 45 Minutes
 - ▶ Can't we just make it go away?
 - ▶ Review of Session 1 and 2
 - ▶ Isaiah 58: 1-12
 - ▶ SIX BROAD THEMES
 - ▶ Hijacked Religion
 - ▶ The Bridge
- ▶ End of Session 10:30 am
- ▶ Prayer

Six Broad Negative Themes or Perceptions of Christians from Today's Outsiders

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Kinnaman, David. unChristian (p. 30). Baker Publishing Group. Kindle Edition.

What Kindness, Patience, Humility, and Love Do **NOT** Mean

Hijacking Jesus

Re-inventing the gospel, removing ‘unpopular’ parts, changing Jesus into an “open-minded, big-hearted, and never-offended-anyone moral teacher”, promoting a create-your-own-savior mindset.

Teaching ‘another gospel’ is an utterly wrong response to the most valid of objections.

Hijacking Doctrine

Re-writing the Bible, explaining away unpopular or inconvenient parts, de-emphasizing or omitting some parts while emphasizing other parts.

Taking hyper-view that all outreach to Outsiders is to be done by God, through the Spirit, without our participation, obedience, life-witness, patience, humility, kindness, nor love.

Hijacking the Sabbath

Reducing Christianity to tradition: a Sunday drive to church, a routine attendance, a couple of hours of ‘polish’, a ‘feel good’ sermon, an organizational self-preservation rather than one of worldwide reconciliation with God.

Sand in Our Eyes



Al Asad AB, Iraq 2005

TOOLS TO REACH OUTSIDERS: Relational Evangelism

The Bridge to Life (BI)

- ▶ 9:30 am Fellowship and Welcome!
- ▶ 10:45 Prayer
- ▶ Overview:
 - ▶ Duration: 10 Sessions
 - ▶ Today: Session 4, 9:45 am, 45 Minutes
 - ▶ Review of Session 3
 - ▶ THE BRIDGE ILLUSTRATION
- ▶ End of Session 10:30 am
- ▶ Prayer

Tools To Reach Outsiders

HOW DO WE REACH THE GENERATIONS?

1. Know Christ, become Christlike, again.*
2. Pray for the souls of the lost generations of Outsiders
3. Realize we are not called to be popular, nor comfortable; but to be obedient, to be strategic spiritual change agents to “the nations” -- and that includes the generations. Develop a C.P.H.
4. Realize that we may appear arrogant to Outsiders, think we are right, think they should join our way of thinking, think we are intolerant of them personally, --so we must develop a new, more humble perspective.
5. Our job is not to anesthetize ourselves with self congratulatory prose about the terrible state of the world or the church “out there” compared to us while we claim to have it all together, but to deal with reality, even if it is embarrassing or hurtful.
6. Trained:

ESV: Acts 4:13 “Now when they saw the boldness of Peter and John, and perceived that they were uneducated, common men, they were astonished. And they recognized that **they had been with Jesus.”*

*MSG: Acts 4:13 “They couldn't take their eyes off them—Peter and John standing there so confident, so sure of themselves! Their fascination deepened when they realized these two were laymen with no training in Scripture or formal education. They recognized them as **companions of Jesus,**”*

Tools To Reach Outsiders

HOW DO WE REACH THE GENERATIONS?

6. Trained:

- Hebrews 5:11-14 “¹ *About this we have much to say, and it is hard to explain, since you have become dull of hearing.* ¹² *For though by this time you ought to be teachers, you need someone to teach you again the basic principles of the oracles of God. You need milk, not solid food,* ¹³ *for everyone who lives on milk is unskilled in the word of righteousness, since he is a child.* ¹⁴ *But solid food is for the mature, for those who have their powers of discernment trained by **constant practice** to distinguish good from evil.*”

As we begin learning The Bridge Illustration, let’s not forget that the right focus of our energies should be on the hard work of discipleship, not conversions. Conversion is the important first step in the process of discipleship. Relationship is the important first step in evangelism.

Tools To Reach Outsiders

HOW DO WE REACH THE GENERATIONS?

6. Trained (continued):

- “Many modern-day Christians have lost touch with the all-encompassing gospel that goes beyond personal salvation and reaches every corner of society (common grace). When conversion growth is the single measure of success, the hard work of discipleship gets ignored. When Christian faith is relegated to a personal, (spiritual) decision about where you will spend the afterlife, the here and now matters less. When being a Christian can be determined by whether you “prayed the prayer,” the focus shifts easily to who is in and who is out. As a result, Christians can be found primarily on the edges of society, pointing their fingers at Outsiders, judging and condemning them. Subsequently, the lifestyle of being Christian shifts from being winsome and engaging to pessimistic and manipulative. Many have separated themselves from the world and unknowingly mimic the actions of the Pharisees for whom Jesus had the most contempt when he walked the earth.”
Kinnaman, David. unChristian (p. 224). Baker Publishing Group. Kindle Edition.
- *‘Likewise, when acceptance as an “Insider” is based on performance, compliance, and ‘the rules’; the sting of judgementalism is quickly felt by new Christians. Rather, love, kindness, and patience must always be the trademarks of ~~and~~ basis for our fellowship.’* DK

Isaiah 58: 1-12

Religiosity vs Authenticity

1. they are “seeking God;” and
2. they delight to know God’s ways; and
3. “they ask God for just decisions;” and
4. “they delight in the nearness of God;” and
5. in verse 3 they are fasting and humbling or afflicting themselves (seeking true worship).

“Don’t make a mistake here: true fasting/worship may be a God-blessed means of overcoming harshness at work, and contentiousness at home, and self-indulgence, and anger. But if fasting/worship ever becomes a religious cloak for minimizing or hiding those things and letting them go on and on, then it becomes hypocrisy and offensive to God” and our relationship with God becomes based on a Sunday drive.

“Why is this unacceptable to God? What’s wrong with it? What’s wrong with it is that it left the sin in their lives untouched. The only authentic fasting/worship is fasting that includes a spiritual attack against our own sin. Whatever else we fast for, we must fast for our own holiness. We cannot fast for anything with authenticity while living in known sin. The only authentic praying is praying that includes an attack against our own sin. The only authentic worship is worship that includes at least an implicit attack against our own sin.” John Piper

Isaiah 58: 1-12

Religiosity vs Authenticity

ESV, Isaiah 58:12 ¹² *And your ancient ruins shall be rebuilt; you shall raise up the foundations of many generations; you shall be called the repairer of the breach, the restorer of streets to dwell in.*

MSG, Isaiah 58:12 *You'll use the old rubble of past lives to build anew, rebuild the foundations from out of your past. You'll be known as those who can fix anything, restore old ruins, rebuild and renovate, make the community livable again.*

Through his children, God has chosen to extend saving grace to the elect, and to extend common grace to all corners of life: culture, work, education, law, finance, medicine, and politics.

V8: May God go before us and be our rear guard.

Ten Chapters of the Bible that Changed the World

Tool: The Bridge to Life

A Tool for Sharing the Gospel

This "Bridge Illustration" can be sketched out anytime, anywhere, in 3 to 20 minutes. You can share multiple verses of scripture or make it a one verse explanation -depending on you and the available time. When you draw out the Bridge for a friend, you walk them through four major points of the Gospel:

1. God's Love 2. Man's Problem 3. God's Remedy 4. Man's Response

As you draw out the illustration, if time allows go to each scripture and ask your friend to read it aloud. Adjust your presentation to the available time. Included with each step of the diagram are several questions that you could ask. These will help you understand what your friend thinks about his/her relationship with God.

Remember, this is a process of relationship. Your first discussion may be limited, but you would only consider your friend to have been 'evangelized' after they can clearly explain these basic tenets of the Gospel back to you. You may present "The Bridge", or parts of it multiple times to the same person.

Ten Chapters of the Bible that Changed the World

Tool: The Bridge to Life

► Scriptural Basis

- **John 10: 10** The thief comes only to steal and kill and destroy. I came that they may have life and have it abundantly.
- **Genesis 1: 27** So God created man in his own image, in the image of God he created him; male and female he created them.
- **Romans 3: 23** For all have sinned and fall short of the glory of God.
- **Romans 6:23** For the wages of sin is death, but the free gift of God is eternal life in Christ Jesus our Lord.
- **Hebrews 9:27** And just as it is appointed for man to die once, and after that comes judgment,
- **1 Peter 3:18** For Christ also suffered once for sins, the righteous for the unrighteous, that he might bring us to God, being put to death in the flesh but made alive in the spirit,
- **Romans 5:8** but God shows his love for us in that while we were still sinners, Christ died for us.
- **John 1:12** But to all who did receive him, who believed in his name, he gave the right to become children of God, (v13: who were born, not of blood nor of the will of the flesh nor of the will of man, but of God.)
- **John 3:16** For God so loved the world, that he gave his only Son, that whoever believes in him should not perish but have eternal life.
- **John 5:24** Truly, truly, I say to you, whoever hears my word and believes him who sent me has eternal life. He does not come into judgment but has passed from death to life. (NIV: ...crossed over from death to life.)

GOD

MAN

GOD

MAN

1. God's Love

God created us in His own image and plans for his people to be His friend and to experience a full life --assured of His love.

- Q1 What do you think it means to live life to the fullest?
Q2 How are God and Mankind different?

GOD



- ▶ John 10:10
- ▶ Gen 1:27

2. Man's Problem

Mankind disobeyed God and became separated from Him. This separation is the penalty of eternal, spiritual death.

Q3 Have you ever wanted to talk to God, but he seemed far away?

Q4 When you think of death, what do you think of?

MAN

- ▶ Man's Sin
 - ▶ Romans
- ▶ Death
 - ▶ Roman
- ▶ Judgement
 - ▶ Hebrew

DEATH

GOD

God's Love:
John 10:10
Gen 1:27

LIFE

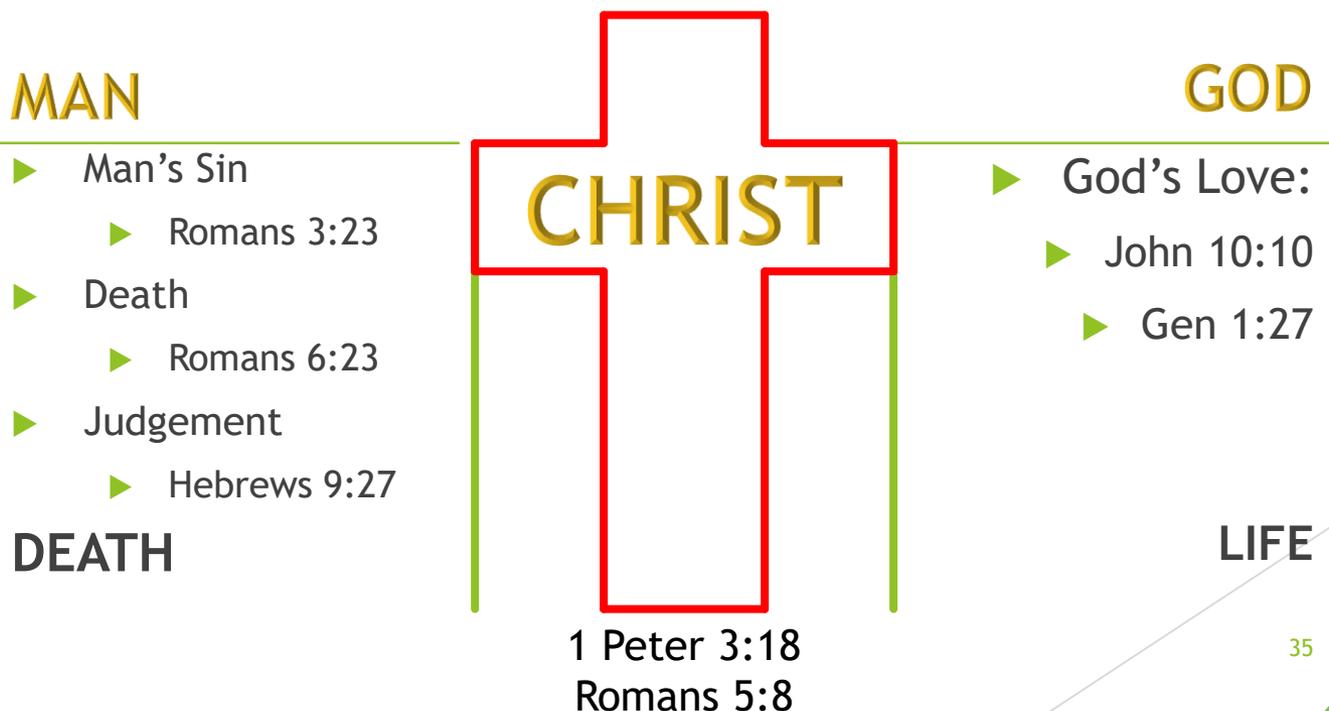
5. Judgmental

3. God's Remedy

We either need perfection on our own to bridge the gap between mankind and God, or we need God to take the initiative and provide a solution. Christ's death is the only solution provided by God to bridge the gap between God and Man, Life and Death, Forgiveness and Judgement.

Q5 If death is defined as separation from God, what is life?

Q6 Why did Christ die?

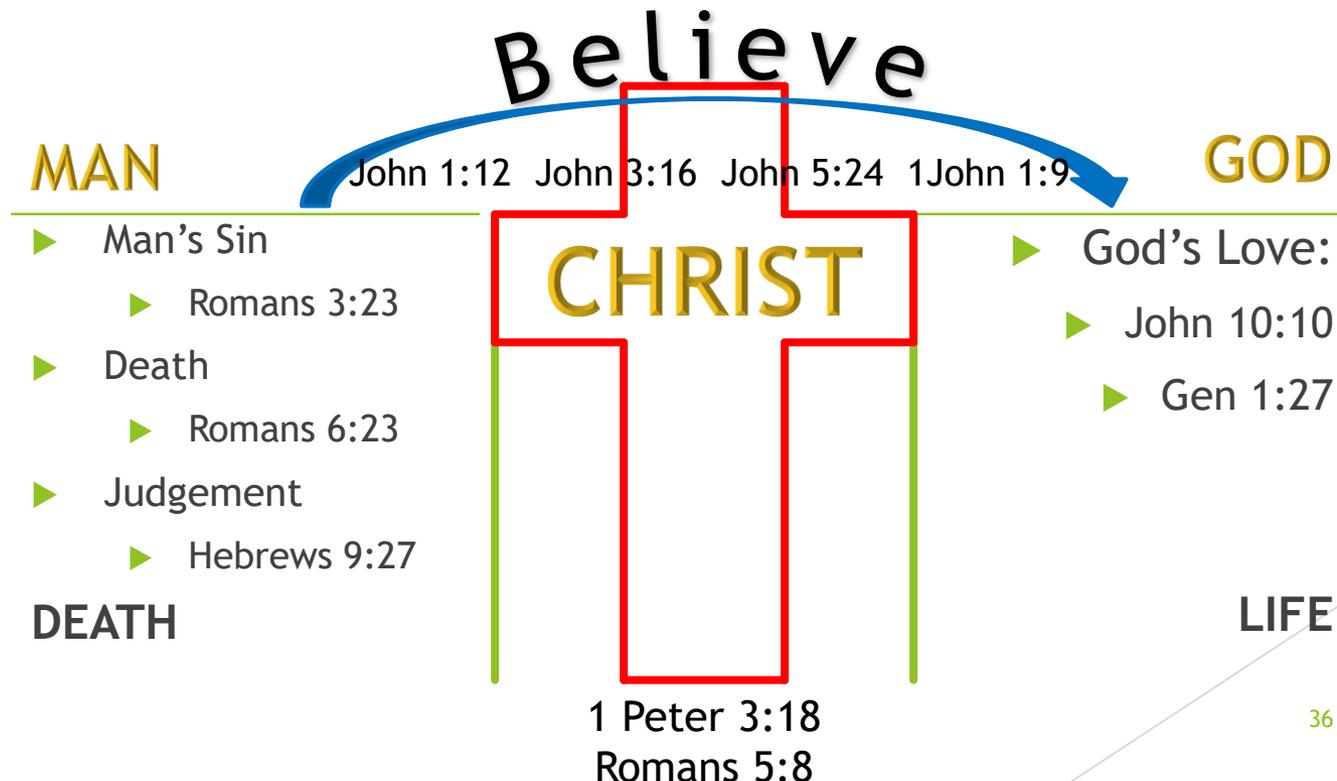


4. Our Response

Believing is an informed act of faith initiated by God's grace that involves admitting our sinful state and trusting Christ's forgiveness alone to move us from death to life. God must give us the desire and ability as a gift of His Grace to make this transition. When we give him control of our hearts, he gives us abundant, eternal life, and joy.

Q7 Where would you place yourself in this illustration?

Q8 Do you sense that God is enabling you to trust Christ and cross over from death to life?



Using The Bridge

- ▶ Take opportunity to practice explaining “The Bridge” with one another to master use of this tool.
- ▶ Read the scripture verses shown, memorize them if you like, but become familiar with their teachings.
- ▶ Pray for opportunities to explain The Bridge to your non-Christian friends. Get in the relationship process! This may be the first and only time they will hear a credible explanation of the Gospel.
- ▶ Remember, you can explain the concepts, which is sharing the biblical Gospel of Christ by drawing The Bridge on a napkin or even in the sand!
- ▶ You don’t have to tell them when you are quoting scripture and when you are simply explaining but rely on the scripture for accuracy and power in your explanation. Romans 1:16 & 17 *“For I am not ashamed of the gospel, for IT IS THE POWER OF GOD for salvation to everyone who believes, to the Jew first and also to the Greek. For in it the righteousness of God is revealed from faith for faith, as it is written, “The righteous shall live by faith.”*”

After Accepting Christ

- ▶ Set up a meal or other event with the new Christian and one or more of your Christian friends to facilitate healthy relationships within the Body of Christ.
- ▶ Discuss the spiritual condition of their current friends and initiate regular prayer for their salvation.
- ▶ Invite them to attend a small group and church with you.
- ▶ Encourage them to read their Bible daily. The book of John is a good starting place for the new Christian.
- ▶ Take personal responsibility for their discipleship. For example, invite them to join the next 10 Chapters group with you
 - ▶ to learn how to read and understand the Bible more,
 - ▶ To learn to use the Discipleship Tools they need,
 - ▶ to develop relationships with other growing Christians, and
 - ▶ To learn how to disciple others.

Ten Chapters of the Bible that Changed the World

End of Phase 1 Sessions

Pray!

*Alexa, What is
Relational
Evangelism?*



Hmmmm....
I don't know that one.

TOOLS TO REACH OUTSIDERS: Relational Evangelism

The Relational Evangelism Answer List (REAL Prayer)

- ▶ Welcome!
- ▶ Prayer
- ▶ Review of Phase 1
- ▶ Overview:
 - ▶ Duration: Reaching Outsiders, Session 5 of 10
 - ▶ Today: 45 minutes
 - ▶ Where this Disciple's Tool originated
 - ▶ How this Disciple's Tool fits into your life
- ▶ Review of Session 4
- ▶ Disciple's Tool Introduction: The Relational Evangelism Answer List
- ▶ End of Session
- ▶ Prayer

Tool: Relational Evangelism Answer List

Excuses,
Excuses

(REAL)

Relational Evangelism: Intentionality

Excuses are many for us to disengage from evangelism:

- *“Not my Gift;*
- *I get too nervous;*
- *I just don’t know enough;*
- *I just don’t have time;*
- *It’s not my personality;*
- *It’s not my job, it’s the job of others in my church, or*
- *It’s the Holy Spirit’s job, not mine.”*
- *Our training, or lack of it. Some have been trained in one or more ‘cold turkey’ forms of evangelism to reach “the 7%” of Outsiders who come to Christ as an adult but have only finished the endeavor with one commitment: “I will never do that again!”*
- *A weak grip on Grace. We don’t understand the depth of our own forgiveness, the reality of our purity in Christ, nor the promise of the Spirit’s help in evangelism and discipleship.*

Whatever the rationalization, we seem to easily and comfortably continue along the ‘Christian’ (or unChristian) lifestyle patterns we have adopted with little notice of or engagement with the lost world/souls around us. Meanwhile, the church in America continues to decline.

Tool: Relational Evangelism Answer List (REAL)

Monument vs Movement

Relational Evangelism: Intentionality

Monument vs Movement Mindset Toward the Church

- Many of us with a church background have become comfortable with our tradition and training, even if it is ineffective in terms of the Great Commission.
- We go to great lengths to explain why it is someone else's fault (blame shifting):
 - culture,
 - lack of funds,
 - not really our problem in 'our' church, or in 'our' denomination,
 - perhaps bad government programs that lie at the root of our ineffectiveness,
 - We wear rose colored glasses and prefer blindness to seeing our own sin, our own failure to engage in the Great Commission.

This creates an atmosphere in which Christians might deny or avoid their biblical evangelistic role and responsibilities. We in the church may become resigned to a state of ignorance, bewilderment, and/or apathy. Functionally, the church has increasingly become more like a club than a radical movement of disciples who are 'turning the world upside down'.

The goal of the REAL list is to help and encourage Christians to examine their true biblical roles and responsibilities and engage in intentional actions of obedient spiritual warfare, ----naturally based on their giftedness, season of life, and level of training.

Ten Chapters of the Bible that Changed the World

Tool: REAL

Relational Evangelism: Motivated by Love

Evangelism, like any other of our biblical responsibilities of obedience, is a measure of how we demonstrate our love for Christ*; but it is not singularly an issue of the heart. It is also an issue of training or of skill in using the disciple's basic tools, such as the Bridge Illustration, The Evangelism Prayer/Answer List (REAL), and other evangelism techniques.

Training is essential. Air Traffic Controllers spend their career training each recruit to success, without fail, 100% of the time -or the recruit is fired. And they have learned that the confidence to face the complexities and pressures of the job, when hundreds of lives are literally in their hands, comes from mastering the basic skills required until they are routine. Mastering skills only happens in the context of massive amounts of continuous, repetitious training. The profession survives and thrives in a culture of training.

Our lack of commitment to massive, continuous training in evangelism (and other disciple's tools) is possibly the most pervasive point of failure of the church today. In short, we are less effective in evangelism than we could be because we are under trained. Or, we may not have taken past training opportunities seriously for one reason or another. One purpose of the Ten Chapters Small Group is for each participant to change, to adapt toward effectiveness with intentionality.

Prayerfully consider adopting a culture, a lifestyle of personal discipleship training, not as if your livelihood depended upon it, but as if your love for Christ depended on it. Your spiritual health, that of our community, and the souls of many are at stake.

* John 14:21 Whoever has my commandments and keeps them, he it is who loves me. And he who loves me will be loved by my Father, and I will love him and manifest myself to him.

TOOLS TO REACH OUTSIDERS: Relational Evangelism

The Relational Evangelism Answer List (REAL Prayer)

- ▶ Welcome!
- ▶ Prayer
- ▶ Review
- ▶ Overview:
 - ▶ Duration: Reaching Outsiders, Session 6 of 10
 - ▶ Today: 45 minutes
 - ▶ Practice Sharing the Bridge
 - ▶ Evangelism Methods
 - ▶ Reliance on Scripture
- ▶ Review of Session 5
- ▶ Disciple's Tool Introduction: The Relational Evangelism Answer List
- ▶ End of Session
- ▶ Prayer

Review: 1. God’s Love, 2. Man’s Problem, 3. God’s Remedy, 4. Man’s Response

Mankind disobeyed God and became separated from Him. This separation is the penalty of eternal, spiritual death.

Q3 Have you ever wanted to talk to God, but he seemed far away?

Q4 When you think of death, what do you think of?

MAN

- ▶ Man’s Sin
 - ▶ Romans
- ▶ Death
 - ▶ Roman
- ▶ Judgement
 - ▶ Hebrew

DEATH

GOD

- ▶ God’s Love:
 - ▶ John 10:10
 - ▶ Gen 1:27

LIFE

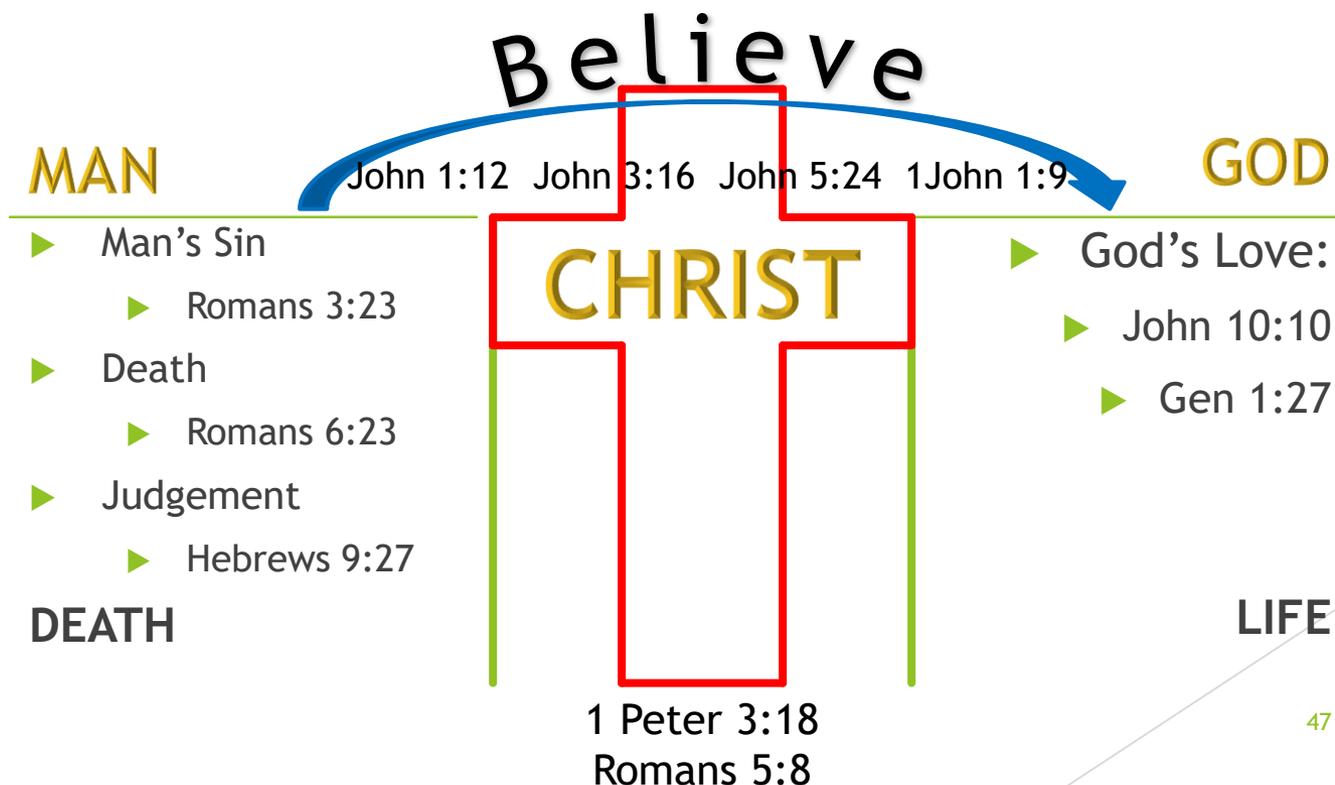
5. Judgmental

REVIEW: THE BRIDGE

Believing is an informed act of faith initiated by God's grace that involves admitting our sinful state and trusting Christ's forgiveness alone to move us from death to life. God must give us the desire and ability as a gift of His Grace to make this transition. When we give him control of our hearts, he gives us abundant, eternal life, and joy.

Q7 Where would you place yourself in this illustration?

Q8 Do you sense that God is enabling you to trust Christ and cross over from death to life?



1. EXCUSES

2. MOVEMENT
VS MONUMENT
MENTALITY

3. MOTIVATED BY LOVE

4. Relational Evangelism Answer
List R.E.A.L.



*Alexa, What is
Relational
Evangelism?*

Hmmmm....
I don't know that one.



Share Your Faith App

<https://howtoshareyourfaith.com>

App Store or Google Play

TOOLS TO REACH OUTSIDERS:

Relational Evangelism

The Relational Evangelism Answer List (REAL Prayer)

- ▶ Welcome!
- ▶ Prayer
- ▶ Overview:
 - ▶ Duration: Reaching Outsiders, Session 7 of 10
 - ▶ Today: 45 minutes
- ▶ Review of Session 6
 - ▶ Evangelism Methods
 - ▶ Reliance on Scripture
- ▶ Jesus style disciple-making
- ▶ End of Session
- ▶ Prayer

Tools to Reach Outsiders

Tool: REAL

Relational Evangelism: Methods

There are three equal and basic processes in the work of evangelism:

1. **Prayer:** 99.9% of evangelism occurs because of prayer, and the other half is
 1. **Proclamation:** a series of actions or events in which a prepared Outsider receives a clear statement of the gospel. And,
 2. **Affirmation:** an intentional, relational process in which the gospel is modeled and explained to an Outsider in the context of a friendship in which many conversations or shared life events occur over a long period of time to prepare them to understand the gospel.

Both proclamation and affirmation are essential, both have inherent limitations, and neither works as well without the other. In fact, the biblical pattern seems to be that both usually worked together, and with considerable results.*

For our purposes, the definition of having accomplished the task of evangelizing a person includes prayer, and both proclamation and affirmation in the context of a normal friendship that **results in that person being able to explain the basic concepts of the gospel back to you regardless of their level of belief.** The Disciple's Tools offered are designed to help you achieve that goal.

* John 4:35b Look, I tell you, lift up your eyes, and see that the fields are white for harvest. Already the one who reaps is receiving wages and gathering fruit for eternal life, so that sower and reaper may rejoice together.

Tool: REAL

Relational Evangelism: Reliance on Scripture

2 Timothy 3:16-17 ¹⁶ All Scripture is breathed out by God and profitable for teaching, for reproof, for correction, and for training in righteousness, ¹⁷ that the man of God may be complete, equipped for every good work.

The primary source of all the Christian's truth is the scripture. Even if we could develop the best personality on earth, or possess all the spiritual gifts, hear the best sermons and seminars, and read the best books and devotionals; our full reliance must be on scripture, and God's grace through his Spirit, not self.

When we engage an Outsider in relationship that includes scripture, we are affirming the above reliance...not only on an intellectual level, but in practice.

In the context of the relationship, when sharing the Bridge Illustration the goal is not to convince your Outsider friend of any particular scriptural truth, but rather to help them understand what the Bible actually says. They may completely disagree with Jesus's statement, **"no one comes to the Father (to God) except through me,"** (John 14:6b); but our response is simply, "Ok, but I just want to help you read and understand what the Bible says. So, I just want to know if you understand what Jesus is saying in this verse."

Tools to Reach Outsiders

Tool: REAL

Relational Evangelism: Reliance on Scripture

2 Timothy 3:16-17 ¹⁶ All Scripture is breathed out by God and profitable for teaching, for reproof, for correction, and for training in righteousness, ¹⁷ that the man of God may be complete, equipped for every good work.

The pattern of Jesus' disciple-making:

1. Reliance on Prayer and Scripture in teaching,
2. Demonstration in life-to-life circumstances
3. "You do it." ...Awkward application of his teaching and demonstration (sent them out two by two)
4. Constant practice: until successful demonstration of reliance on his teaching (prayer and his Spirit).

Let the scripture be the proverbial 'elephant in the room'. It then becomes the 3rd party in the conversation as you and your friend interact with the living Word. In this way, rather than the conversation becoming divisively polarizing and may appear to be you trying to 'convert' them as a project, your relationship with your friend is strengthened as you respond together to what the Bible says. Be patient and kind! You are not in a 'one step' process, and God is quite capable of his own defense.

John 4:35b Look, I tell you, lift up your eyes, and see that the fields are white for harvest. 53
Already the one who reaps is receiving wages and gathering fruit for eternal life, so that sower and reaper may rejoice together.

JESUS STYLE DISCIPLE MAKING: GOD'S PLAN FOR DISCIPLE MAKING HAS ALWAYS BEEN RELATIONAL AND IN THE CONTEXT OF REAL LIFE.

Deuteronomy 6:6-9, the great commission before the Great Commission - the mandate of God to make disciples was for parents to disciple their children. The Jews call this part of the Bible the *Shema* (which is the Hebrew word for hear, listen, and obey—all encapsulated in one word).

Carefully note the life-on-life disciple making focus of this mandate:

Deuteronomy 6:4-9 The Lord our God, the Lord is one. ⁵ You shall love the Lord your God with all your heart and with all your soul and with all your might. ⁶ And these words that I command you today shall be on your heart. ⁷ You shall teach them diligently to your children and shall talk of them when you sit in your house, and when you walk by the way, and when you lie down, and when you rise. ⁸ You shall bind them as a sign on your hand, and they shall be as frontlets between your eyes. ⁹ You shall write them on the doorposts of your house and on your gates.

GOD'S O.T. PLAN FOR DISCIPLE MAKING WAS RELATIONAL, THAT IS LIFE-TO-LIFE.

This model or pattern is the exact same model that Jesus used with his disciples. He told them about God's kingdom and the teachings of Scripture as he and his disciples:

- 1) sat in homes, (Teaching and Demonstration)
- 2) walked along the roads, and (Awkward application)
- 3) during their sleeping and waking times together. (Constant practice.)

Contra the educational discipleship model (which focuses on the classroom or the lecture), Jesus-style disciple making incorporates all of life, which moves beyond church buildings and programs. This practice ensures that disciples apply the teachings of God's Word to their entire life.

CHRISTIANITY WAS CREATED BY SACRIFICE, CONCEIVED IN PRAYER, BIRTHED IN A SERMON, AND EXPANDED BY LIFE-TO-LIFE DISCIPLESHIP.

- ▶ Acts 1:14 ⁴ All these with one accord were devoting themselves to prayer, together with the women and Mary the mother of Jesus, and his brothers.
- ▶ Acts 2:42 And they devoted themselves to the apostles' teaching and the fellowship, to the breaking of bread and the prayers.
- ▶ Acts 4:13 ¹³ Now when they saw the boldness of Peter and John, and perceived that they were uneducated, common men, they were astonished. And they recognized that they had been with Jesus.
- ▶ Acts 5:42 And every day, in the temple and from house to house, they did not cease teaching and preaching that the Christ is Jesus.
- ▶ Acts 6:8 And Stephen, full of grace and power, was doing great wonders and signs among the people.
- ▶ Acts 8:4 Now those who were scattered went about preaching the word.
- ▶ Acts 9:11 at the house of Judas look for a man of Tarsus named Saul

Christianity is not simply a place to go to hang your hat for an hour on Sunday to get a pick-me-up talk. In fact, Christianity is a living, personal, vital, robust relationship with the God of Glory through His Son Jesus Christ in the power of His Spirit. I think we have lost that message as the evangelical church in America. Because of that we are no longer providing the salt and the light. - Harry Reeder

Christianity was created by sacrifice, conceived in prayer, birthed in sermon, and expanded by life-to-life discipleship: House to house, and in the Synagogue.

- ▶ Acts 10:22-24 And they said, “Cornelius, a centurion, an upright and God-fearing man, who is well spoken of by the whole Jewish nation, was directed by a holy angel to send for you to **come to his house** and to hear what you have to say.”²³ So he invited them in to be his guests.
The next day he rose and went away with them, and some of the brothers from Joppa accompanied him.²⁴ And on the following day they entered Caesarea. Cornelius was expecting them and had called together his relatives and close friends.
- ▶ Acts 13:14 And on the Sabbath day they went into the synagogue and sat down.
- ▶ Acts 13:42-45 As they went out, the people begged that these things might be told them the next Sabbath.⁴³ And after the meeting of the synagogue broke up, many Jews and devout converts to Judaism followed Paul and Barnabas, who, as they spoke with them, urged them to continue in the grace of God.⁴⁴ The next Sabbath almost the whole city gathered to hear the word of the Lord.
- ▶ Acts 19:9 he withdrew from them and took the disciples with him, reasoning daily in the hall of Tyrannus.

Pray

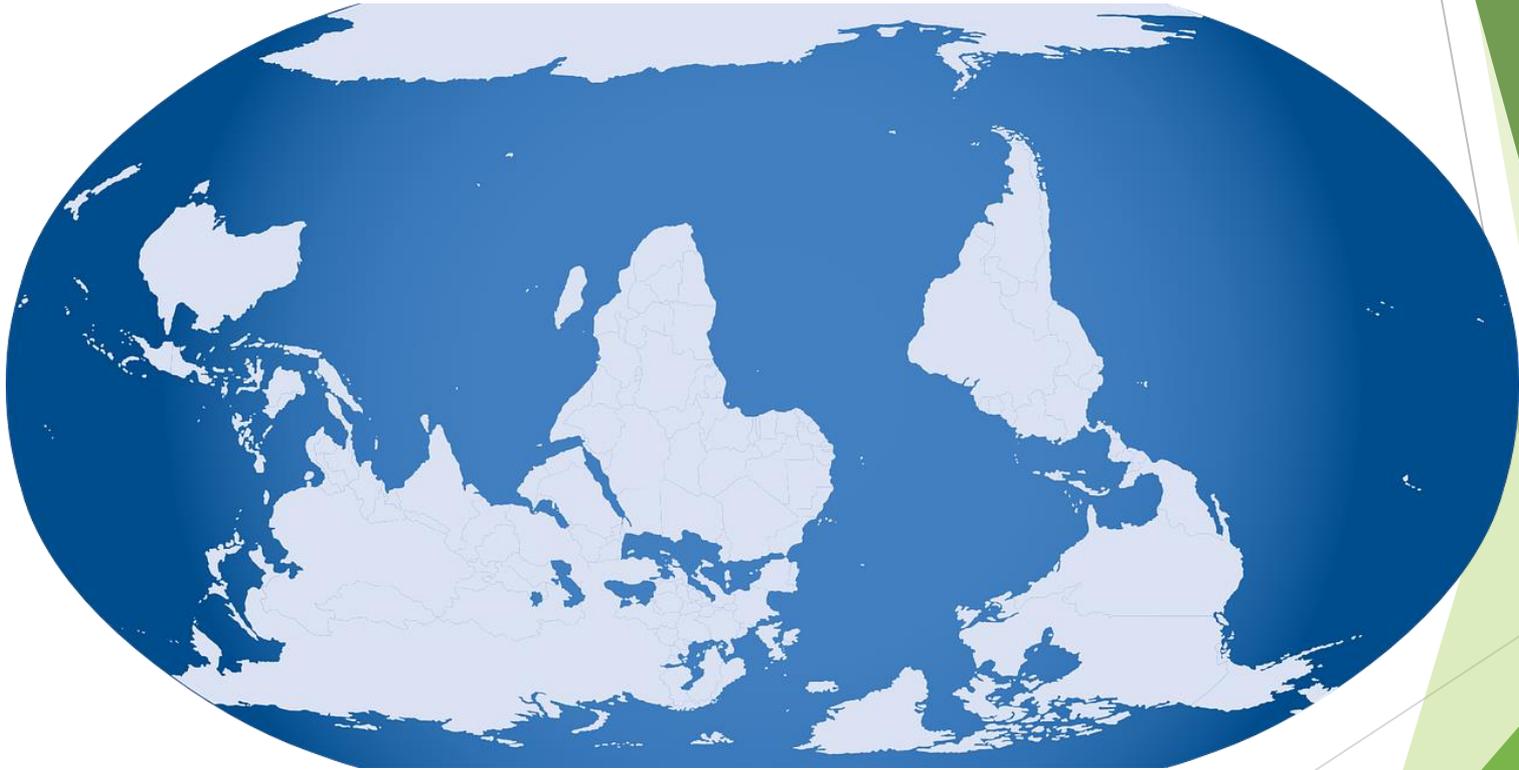
END OF SESSION 7

Pray!



Tools to Reach Outsiders

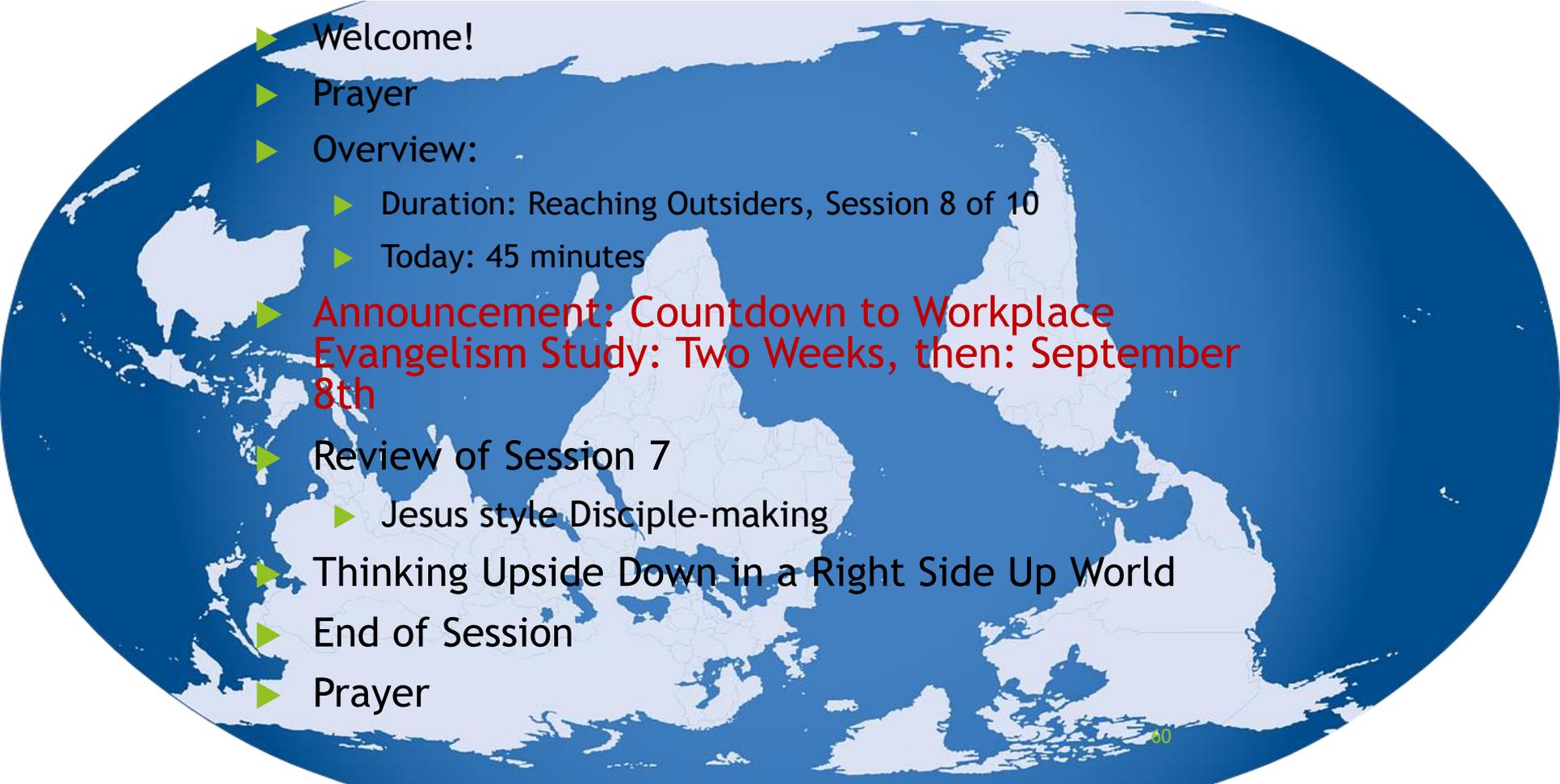
What do you see?



TOOLS TO REACH OUTSIDERS:

Relational Evangelism

The Relational Evangelism Answer List (REAL Prayer)

- 
- ▶ Welcome!
 - ▶ Prayer
 - ▶ Overview:
 - ▶ Duration: Reaching Outsiders, Session 8 of 10
 - ▶ Today: 45 minutes
 - ▶ **Announcement: Countdown to Workplace Evangelism Study: Two Weeks, then: September 8th**
 - ▶ Review of Session 7
 - ▶ Jesus style Disciple-making
 - ▶ Thinking Upside Down in a Right Side Up World
 - ▶ End of Session
 - ▶ Prayer

MAKE DISCIPLES THE JESUS-WAY!

Disciple-making practices occur best relationally in real-life situations and contexts, not just in the sterile confines of the class, lecture, and church building or in programs.

Jesus made his disciples in the context of everyday life, in homes, as they walked along, and as they slept and woke. They lived together. This Jesus-way of making disciples is consistent with the O.T. way and what we were commanded to do in the N.T. Great Commission:

Matthew 28:19-20 ¹⁹ *Go therefore and make disciples of all nations, baptizing them in the name of the Father and of the Son and of the Holy Spirit,* ²⁰ *teaching them to observe all that I have commanded you. And behold, I am with you always, to the end of the age.”*

OUTSIDERS: RECEIVE INSIDERS: GIVE

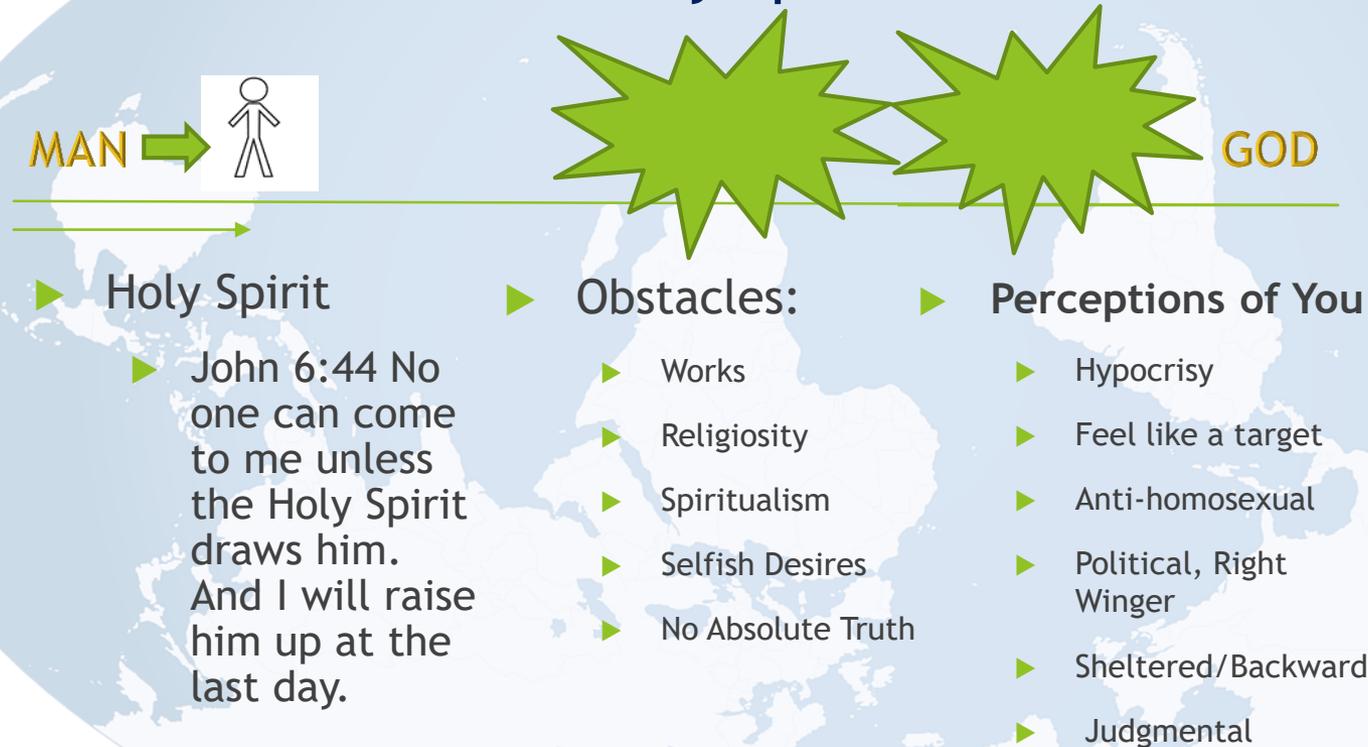
Romans 12:14-21 ¹⁴ **Bless** those who persecute you; **ble**ss and do not curse them. ¹⁵ **Rejoice with** those who rejoice, **weep with** those who weep. ¹⁶ **Live in harmony** with one another. Do not be haughty, but **associate with the lowly**. **Never be wise in your own sight**. ¹⁷ **Repay no one evil for evil**, but **give thought to do what is honorable** in the sight of all. ¹⁸ If possible, **so far as it depends on you, live peaceably with all**. ¹⁹ Beloved, **never avenge** yourselves, but leave it to the wrath of God, for it is written, “Vengeance is mine, I will repay, says the Lord.” ²⁰ To the contrary, “if your enemy is hungry, **feed him**; if he is thirsty, **give him something to drink**; for by so doing you will heap burning coals on his head.” ²¹ Do not be overcome by evil, but **overcome evil with good**.

Ten Chapters of the Bible that Changed the World

Tool: REAL

Relational Evangelism: Illustrating the process:

1. The Work of the Holy Spirit



John 14:26 *But the Helper, the Holy Spirit, whom my Father will send in my name, will teach you all things and bring to your remembrance all that I have said to you.*

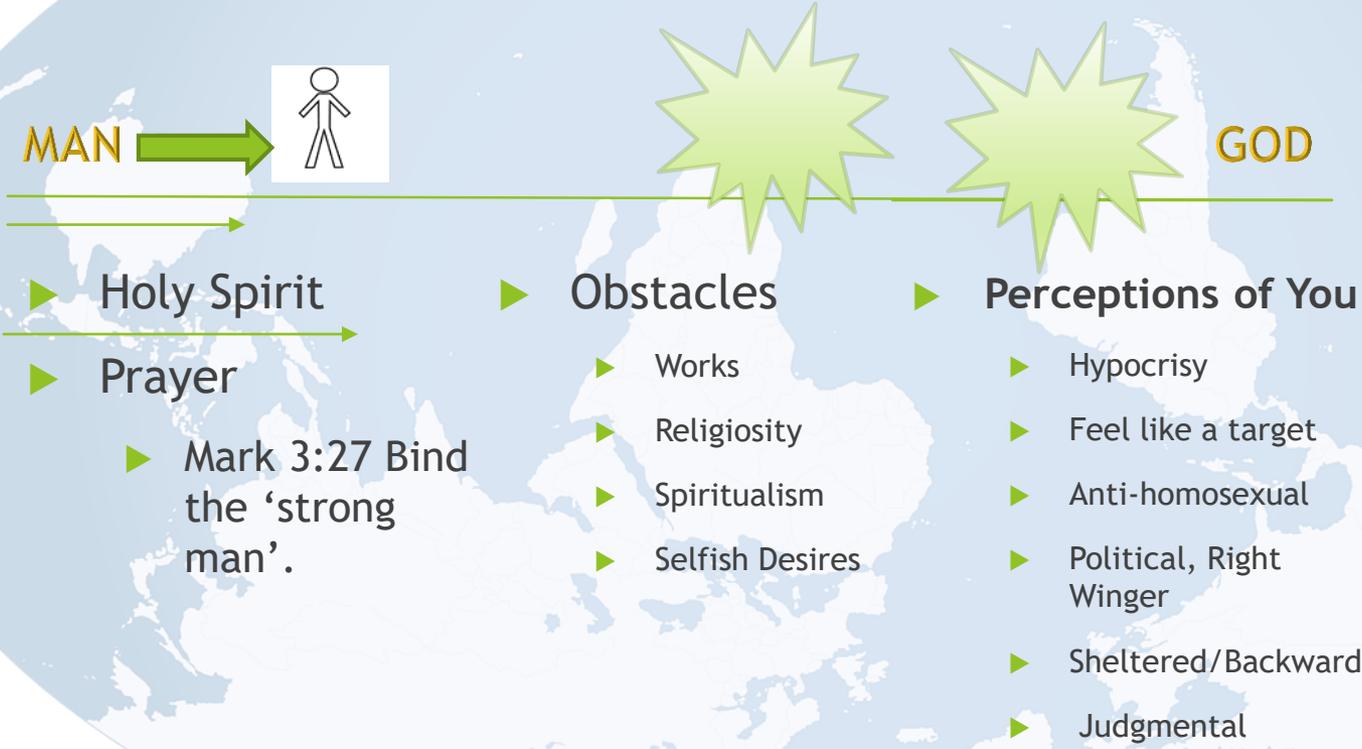
John 15: 26 *“But when the Helper comes, whom I will send to you from the Father, the Spirit of Truth, who proceeds from the Father, he will bear witness about me.*

Ten Chapters of the Bible that Changed the World

Tool: REAL

Relational Evangelism: Illustrating the process:

2. The Importance of Prayer



John 15:16 *You did not choose me, but I chose you and appointed you that you should go and bear fruit and that your fruit should abide (last), so that whatever you ask the Father in my name, he may give it to you.*

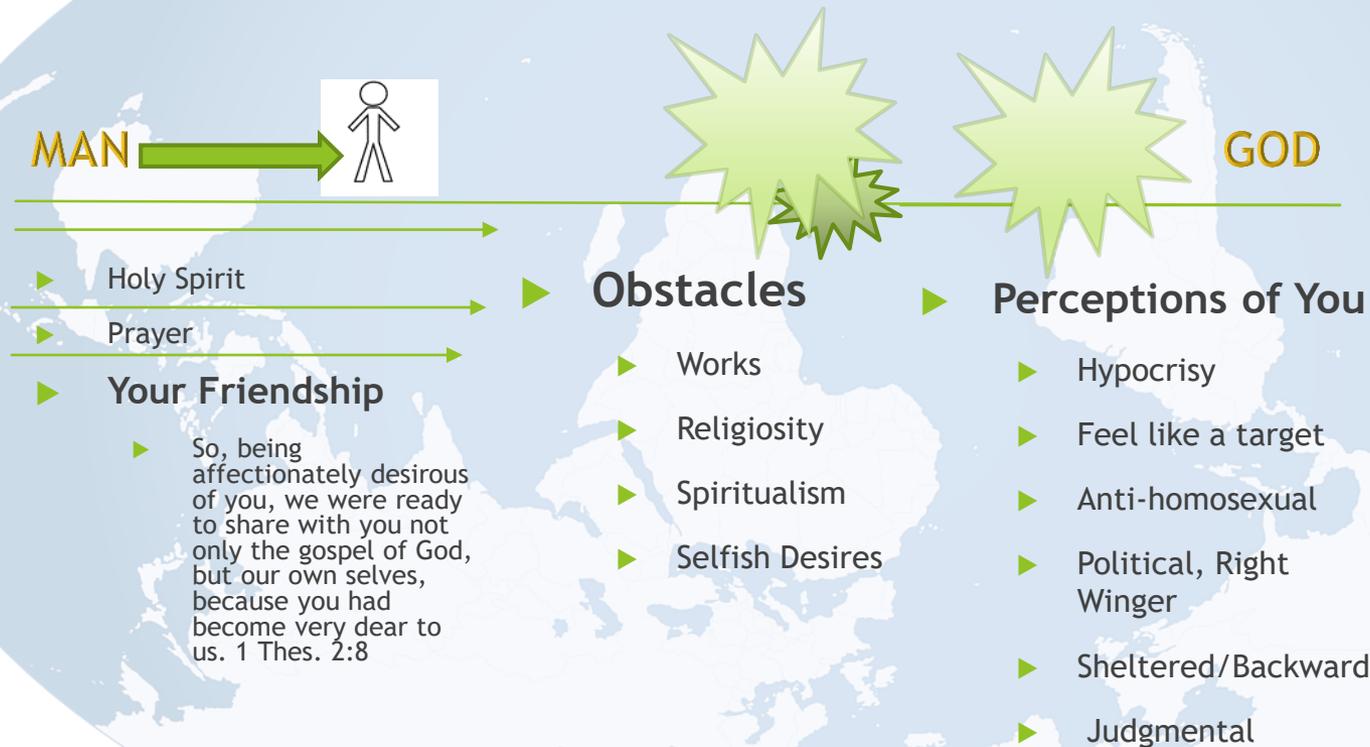
Mark 3:27 *But no one can enter a strong man's house and plunder his goods, unless he first binds the strong man. Then indeed he may plunder his house.*

Ten Chapters of the Bible that Changed the World

Tool: REAL Prayer List

Relational Evangelism: Illustrating the process:

3. Your Friendship, Affirming the Gospel



John 15:27 *And you will also bear witness, because you have been with me from the beginning.*

Acts 5:42 And every day, in the temple and from house to house, they did not cease teaching and preaching that the Christ is Jesus. 6:1 Now in these days, when the disciples were increasing in number,...

Ten Chapters of the Bible that Changed the World

Tool: REAL Prayer List

Relational Evangelism: Illustrating the process:

4. Reliance on Scripture, Beginnings



Romans 10:17 So faith comes by hearing, and hearing through the word of Christ.

Philippians 2:16 holding fast to the word of life, so that in the day of Christ I may be proud that I did not run in vain or labor in vain.

Ten Chapters of the Bible that Changed the World

Tool: REAL Prayer List

Relational Evangelism: Illustrating the process:

5. Reliance on Scripture, Prepared Heart.



1 Corinthians 1:18 For the word of the cross is folly to those who are perishing, but to us who are being saved it is the power of God.

Ten Chapters of the Bible that Changed the World

Tool: REAL List

Relational Evangelism: Illustrating the process:

6. Gospel Proclamation The Bridge



- ▶ Holy Spirit
- ▶ Prayer
- ▶ Your Friendship
- ▶ Reliance on Scripture
- ▶ Proclamation
 - ▶ The Bridge Illustration

Romans 1:16 For I am not ashamed of the gospel, for it is the power of God for salvation to everyone who believes, to the Jew first and also to the Greek (or gentiles).

John 1:12 But to all who did receive him, who believed in his name, he gave the right to become children of God.

John 5:24 *Truly, truly, I say to you, whoever hears my word and believes him who sent me has eternal life. He does not come into judgement, but has passed from death to life.*

End,
Pray!

Reaching Outsiders

REAL

End of Session



Pray!

A Tool is Only as Good as Your Commitment to Care for and Use It.



First Presbyterian Church, VR

Tools To Reach Outsiders

Prayer List (REAL)

Relational Evangelism: Intentional Commitments

- Welcome!
- Prayer
- Overview:
 - Duration: Reaching Outsiders, Session 9&10 of 10
 - Today: 45 minutes
- **Announcement: Countdown to Workplace Evangelism Study: NEXT WEEK! September 8th**
- Review of Session 8
 - Thinking Upside Down in a Right Side Up World
- Commitments, Targeted Prayer, THE LISTS
- END OF REACHING OUTSIDERS SERIES
- Prayer

Tools to Reach Outsiders

Prayer List (REAL)

Relational Evangelism: Intentional Commitments

1. **Initiate Relationships with Outsiders.** We must intentionally enter their world to find common ground, build on it, and draw them into our own lives. (Luke 14:12-13)
2. **Accept and Love Outsiders where they are, as they are.** Jesus was called the ‘friend of sinners’ (Mt. 11:18-19) and often criticized by the ‘religious’ people of his day. Christians often present themselves as ‘reformers’, measure non-Christians by churchy standards, and thus cause Outsiders to feel like they are being judged. Or, we treat them like ‘projects’ rather than valued friends. We must remember that the Holy Spirit is the Reformer and Judge, and quite capable of the job in his perfect timing and way. Our accepting and adapting does not mean approval of their sin; it means we are willing to offer unconditional love in the context of genuine friendship. 1 John 3: 16-18
3. **Be Honest -boldly identify with Christ early in the relationship.** Share your testimony (or part of it) or mention your church. The goal is not to say how different you are from them. You might say, *“Some day I would like to show you how to read and understand the Bible for yourself as I have learned.”* You may have to ‘earn’ the right even to say this, but your invitation should be non-threatening enough to allow you to continue to find and build on common ground.

Tools to Reach Outsiders

Tool: REAL Prayer List

Relational Evangelism: Intentional Commitments, cont'd

4. **Pray - Luke 11:9-10 Ask and Seek, to Receive and Find.** In evangelism, or in any other ministry in life, our effectiveness will never rise above the depth of our personal prayer-life. The Disciple's Tool, REAL List is a blueprint to build proper relationships with prayer as the foundation and most important ingredient.
5. **Plan activities** with your REAL acquaintance. Each activity you enjoy with them becomes a paver-stone on the road to friendship. Keep it simple! A cup of coffee or a dessert may be as effective as an expensive dinner out. Engage in sports or watch a game involving their favorite team. Go shopping! Home Depot works just as well as the mall, so go where your friend seems most likely to enjoy. And, be alert for emergencies! These are great opportunities to simply be a transparent believer without being judgmental.
6. **Deliver!** If you have promised early on to show them how to read and understand the Bible, set it up. Help them get started in a Small Group or engage them in one-on-one discipleship. They may be waiting on you to make it happen.

Luke 11:9-13 *And I tell you, ask, and it will be given to you; seek, and you will find; knock, and it will be opened to you. ¹⁰ For everyone who asks receives, and the one who seeks finds, and to the one who knocks it will be opened. ¹¹ What father among you, if his son asks for a fish, will instead of a fish give him a serpent; ¹² or if he asks for an egg, will give him a scorpion? ¹³ If you then, who are evil, know how to give good gifts to your children, how much more will the heavenly Father give the Holy Spirit to those who ask him!"*

Tool: REAL Prayer List

Relational Evangelism: The Goal

Your goal is to be a genuine friend so that you can earn the right as an honest, transparent Christian for someone to eventually reap the harvest of the seeds you have sown. It may be you, or someone else, but your Spirit-led intentional, positive, purposeful, prayerful investment in their life will be the road map in their initial spiritual journey.

REACHING OUTSIDERS

Tool: Prayer List (REAL) JUMP IN!

Relational Evangelism: Targeted Prayer

Make a list of 7 to 10 specific people, using the Prayer Journal Sheet provided -- People whom you know and would like to see accept Christ. (Not Paul McCartney, but maybe Paul next door.) They should be people whom you know and are willing to sacrifice enough of your time to develop a genuine friendship that may last the rest of your life, whether they accept Christ or not.

Consider the names and number each one with '1' being the person you would consider being most likely to accept Christ.

Start a REAL Prayer Worksheet (provided) for each person on your list, then diligently make notes to help you in deepening the relationship.

Pray daily for each person on your list asking God to help you build the relationship in his way and for his glory. Ask for creativity and ideas that fit your life, time, and budget; but be willing to sacrifice at times to accommodate your new friendship. Invite them to join a Small Group or invite to church --and let 'no' be ok.

Engage and Be Alert! Expect God to ANSWER your prayers by leading you to the very people he is planning to draw to himself, and by giving you opportunities and conversations that continually lead them toward Christ. Be ready to share the Bridge Illustration, or at least part of it as God creates the opportunities.

Ten Chapters Of The Bible That Changed The World
RELATIONAL EVANGELISM ANSWER LIST

EVANGELISM PRAYER LIST	DAILY PRAYER ORGANIZER	
	MONDAY: Ministries, Missions	FRIDAY: Family, Friends, Future
MEMORY VERSE	TUESDAY: The Nation, Thanksgiving	SATURDAY: Self
	WEDNESDAY: Work, World Events	SUNDAY: Salvation of Others, Church
MEMORY VERSE S.P.E.C.K.	THURSDAY: Those in Authority	ANSWERED PRAYERS

Relational Evangelism Answer List

Friendship Builder

Relationship
Builder

Sin to Avoid • Promise from God • Example to Follow • Command to Obey • Knowledge to Receive

NAME:	DATE ENTERED:
TYPE OF RELATIONSHIP:	
MATTERS DISCUSSED:	
1.	
2.	
3.	
4.	
5.	
BASIC NEEDS:	
HOW I CAN HELP MEET THOSE NEEDS:	
AREAS I CAN LEARN FROM/RECEIVE FROM THIS PERSON	
SOURCES FOR MY OWN STUDY FOR EFFECTIVE MINISTRY	



Reaching Outsiders

End,
Pray!

R.E.A.L.
END OF SERIES, BEGINS THE
BATTLE

Pray!